

D.R. HORTON, INC. REPORTS A 66% INCREASE IN NET SALES ORDERS FOR THE FIRST QUARTER OF FISCAL YEAR 2003

01/08/03

ARLINGTON, Texas, Jan. 8 /PRNewswire-FirstCall/ -- D.R. Horton, Inc. (NYSE: DHI) Wednesday (January 8, 2003) reported record first quarter net sales orders. Net sales orders for the quarter ended December 31, 2002 increased 66% to \$1.7 billion (7,252 homes) compared to \$1.0 billion (5,144 homes) for the same period of fiscal year 2002. Schuler Homes (acquired in February 2002) contributed 1,248 home sales. On a "same store" basis, sales dollars increased 22% over the year ago quarter.

Donald R. Horton, Chairman of the Board, said, "We are extremely pleased with our excellent sales performance. Our continued sales momentum and strong backlog at December 31 position the Company for another record year in fiscal 2003."

Founded in 1978, D.R. Horton, Inc. is engaged in the construction and sale of high quality homes designed principally for the entry-level and first time move-up markets. D.R. Horton currently builds and sells homes under the D.R. Horton, Arappco, Cambridge, Continental, Dietz-Crane, Dobson, Emerald, Melody, Milburn, Schuler, SGS Communities, Stafford, Torrey, Trimark, and Western Pacific names in 20 states and 44 markets, with a geographic presence in the Midwest, Mid-Atlantic, Southeast, Southwest and Western regions of the United States. The Company also provides mortgage financing and title services for homebuyers through its mortgage and title subsidiaries.

assumptions, there is no assurance that actual outcomes will not be materially different. All forward-looking statements are based upon information available to D.R. Horton on the date this release was issued. D.R. Horton does not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Forward-looking statements in this release relate to the expectation of another record year in fiscal year 2003 due to the Company's backlog position. Factors that may cause the actual results to be materially different from the future results expressed by the forward-looking statements include, but are not limited to: changes in general economic, real estate and business conditions; changes in interest rates and the availability of mortgage financing; governmental regulations and environmental matters; the Company's substantial leverage; competitive conditions within the industry; the availability of capital to the Company on favorable terms; the Company's ability to integrate its acquisitions and successfully effect the cost savings, operating efficiencies and revenue enhancements that are believed available and otherwise to successfully effect its other growth strategies. Additional information about issues that could lead to material changes in performance is contained in D.R. Horton's annual report on Form 10-K and most recent quarterly reports on Form 10-Q, which are filed with the Securities and Exchange Commission.

WEBSITE ADDRESS: www.DRHORTON.com

D.R. HORTON, INC.

(\$ in millions)

NET SALES CONTRACTS

	Quarter Ended December 31,			
	2001		2002	
	Homes	\$	Homes	\$
Mid-Atlantic	628	\$128.1	721	\$146.0
Midwest	388	96.9	429	106.9
Southeast	735	118.3	949	169.8
Southwest	2,332	379.2	2,771	468.9
West	1,061	298.9	2,382	806.9
Total	5,144	\$1,021.4	7,252	\$1,698.5

SOURCE D.R. Horton, Inc.